



[www.itconsinc.com](http://www.itconsinc.com)

## **ITCONS e-Solutions Ltd.**

**BSE SME Listed Company (ITCONS | 543806 | INE006A01019)**

**(Formally known as ITCONS e-Solutions Pvt.Ltd.)**

**A Brand Name in Contingent Workforce  
Services, Technology Automation  
And Support Services**

**Excellence Through Innovation**

*Connecting People & Opportunity*

# ITCONS - A Brief Introduction

- A Brand Name in Contingent Workforce Services (IT/General Staffing), Technology Automation And Support Services with an industry know how & learning for more than 16 years.
- Excellent management team of professionals from premier institutes with more than 1000 person years of exp.

## Awards

- ★ Entrepreneur of the year 2015-2016 award.
- ★ Karmaveer Chakra Award 2013.
- ★ A Finalist of Red Herring Global & Asia Award 2010.
- ★ A Finalist of Nasscom Innovation Award 2009.
- ★ Star Entrepreneur Award 2009.
- ★ Microsoft BizSpark Award 2008.
- ★ A Finalist of TATA NEN Hottest Startup Award 2008.
- ★ A Finalist of Power of Idea, Economic Times Award 2009



**Business Partner**





## Current Business Mix

### Current Business Mix:

- ✓ SLA/ KPI based business Solutions with Project management based support services.
- ✓ Full-service Staffing, Payrolling, Rebadging & Recruitment Solutions

### India Business Growth:

- ✓ Started with 1 client in 2007 and now hundreds of clients and thousands of staffed resources in 2023.
- ✓ Few Marquee repeat and prestigious clients from IT and General staffing & recruitment include Adani, Wipro, HCL, CMS, L&T, MindTree, Café Coffee day, Excitel, TechMahindra, Collabera Digital, Frankfinn, Godrej Infotech, Hitachi, BigBasket, Mind Infotech, Paytm, Ricoh, Swiggy, MaxLife, TVSE, Sopra Steria, Path Infotech, NIIT Technologies, Sapient, Xebia, Infinite Computer Solutions, Food Corporation of India(FCI), Central Warehousing Corporation(CWC), HP etc.



# Professional Staffing Services (PSS)

## Enterprise Resourcing

# Professional Staffing Services (PSS)



At ITCONS e-Solutions we can undertake an assignment to recruit talent viable for your organization. We would analyze, understand and execute a strategy for your resourcing needs, skills and experience required in technology and Subject Matter Knowledge required for performing the job.

## •Tech-Check Services

- Our technical screening for candidates is done by qualified resource managers and we help you in developing efficiencies in recruiting process.
- Our 70+ dedicated vendors' network helps us getting resources with specific skills and subject matter knowledge in a short time



# Professional Staffing Services (PSS)

- **Technology and Project Management Resources**
- **On-site and Off-site across India/USA**
- **Attracting the talent through:**
  - Advertisements, E-Resources, Headhunting efforts, Campus Selections
- **Matching a candidate's capabilities with the requirements of the job through:**
  - Walk-in Management, E-Resourcing Support
  - Competency profiling tests and preliminary interviews
  - Interview Coordination with the client,
  - Assist in Salary Negotiation & Candidate Relationship Management

# Professional Staffing Services (PSS)



## Our expertise covers the entire spectrum of HR activities

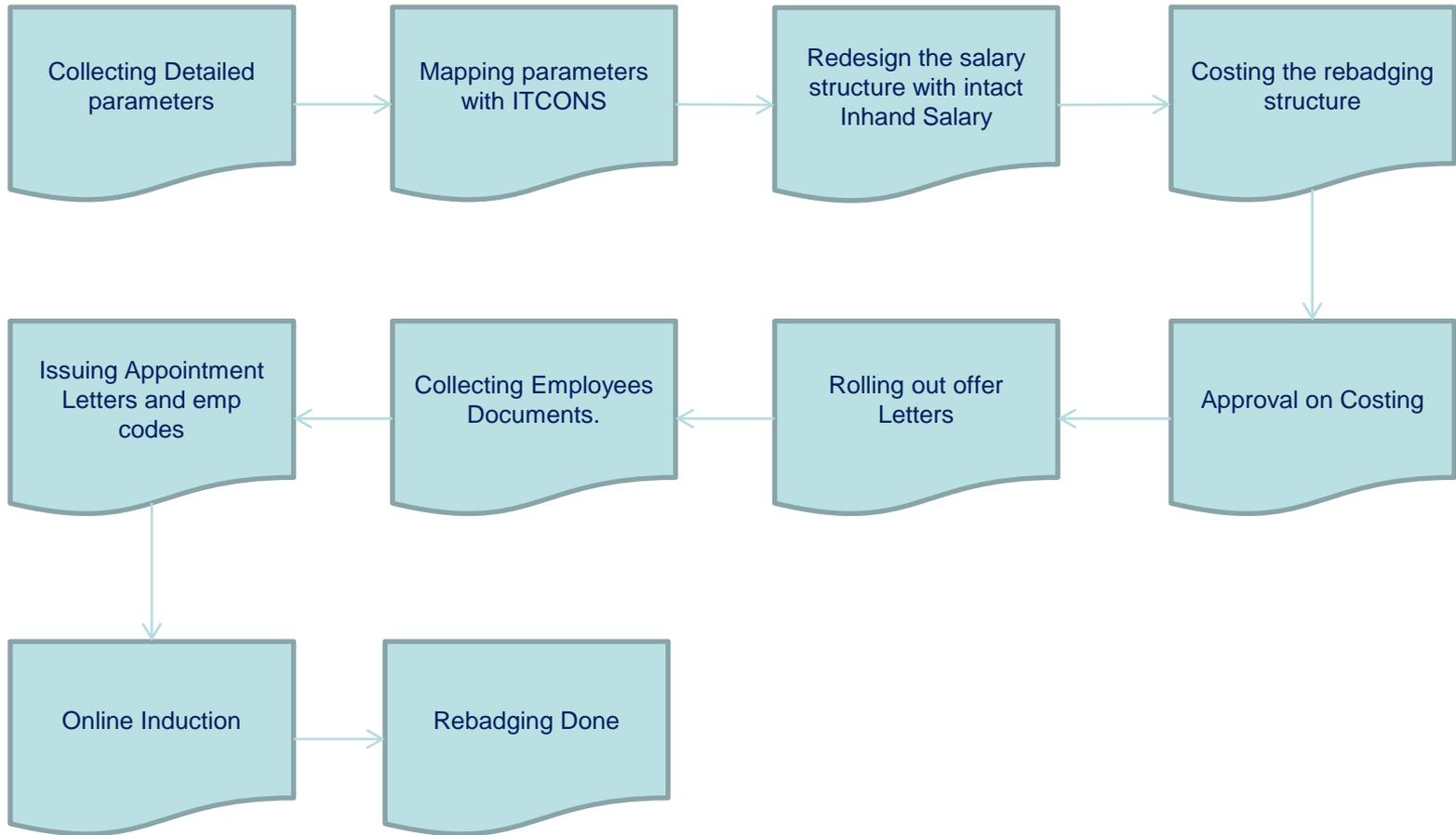
- The services can be broadly defined as
  - Executive placement, Specific Executive Search, Senior Management Search
- **Human Resource Administrative Services**
  - Test administration,
  - Resume Management Services,
  - Advertisement placement and response handling,
  - Training Administration Activities
  - We can help Organization find talented professionals in Information Technology and Telecom (in areas like software development, Network support, and Marketing) on a project based needs.
- **Training & Development**
  - We conduct both standard and customized training programs for its customers. We provide Training Needs Assessment and Custom Courseware designing for organizations.

# Our Rebadging Process



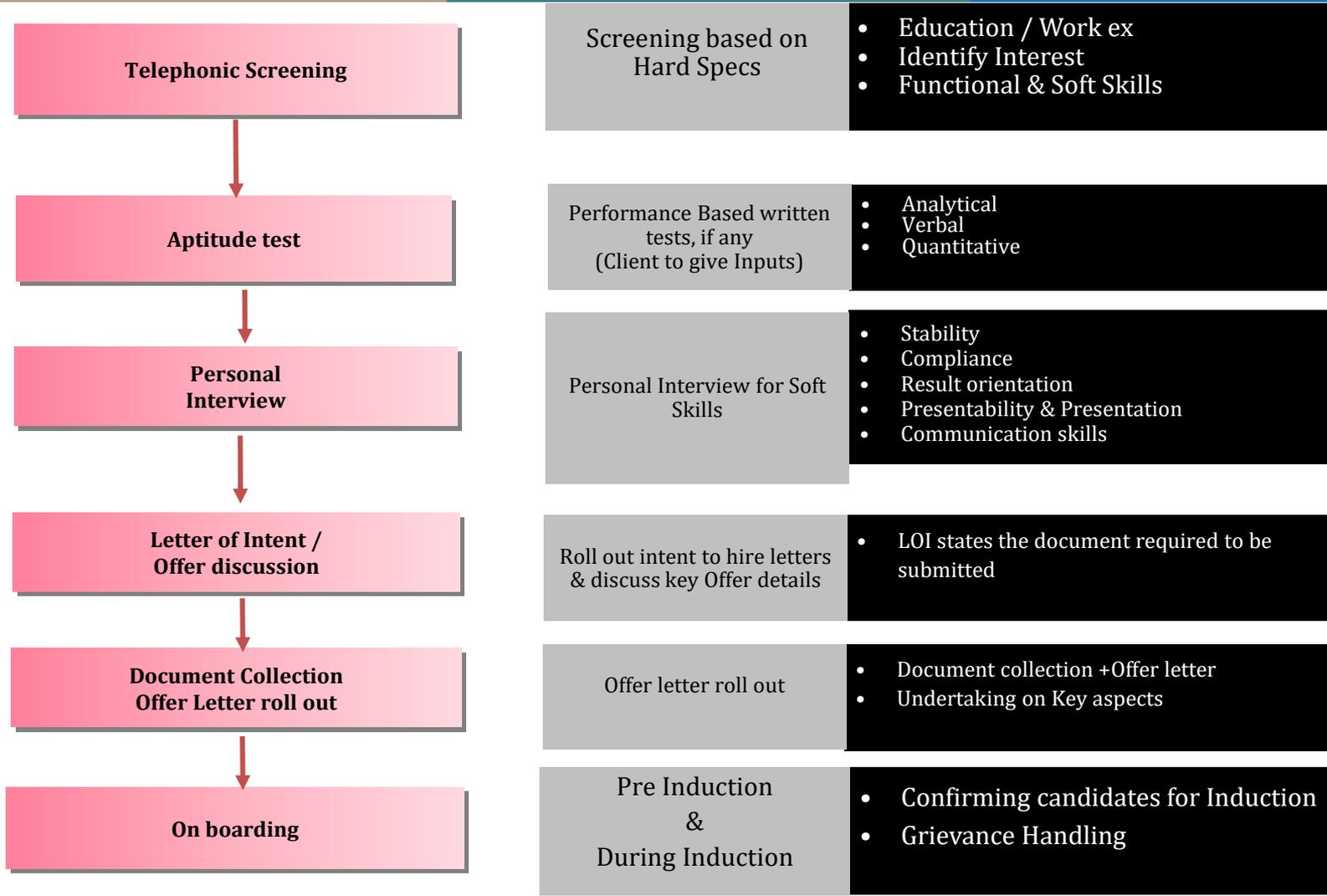
- Understanding the current strength of employees to be rebadged on parameters like – Exp, Qualification, Location, Total CTC, In Hand Salaries, Cost to Client, Compliance Parameters, Existing Policies, Insurance etc.
- Mapping all above criteria with our ITCONS parameters.
- Redesign their salary structures by keeping their In-Hand Salaries intact.
- Costing the entire Rebadging with details structures.
- Obtaining approval from the client for Rebadging.
- After approval, Informing the employees and Collecting required documents for on-boarding.
- Rolling out the offer letters to employees.
- Issuing the Appointment Letter to all the employees.
- After on-boarding, issuing the ITCONS employee codes, and other necessary items like ID Cards etc.
- After all these they are regulated through our existing HRMS for their day to day activities / needs.

# Our Rebadging Process – Flow Chart





# Our Hiring Selection Methodology



# Our Industry Expertise

**Automobile &  
Auto Components**



**Aerospace & Defense**



**Consumer & Services**



**Engineering**



**Ecommerce,**



**Education**



**Entertainment &  
Media/ Advertising**



**FMCG**



**Financial & Insurance  
Services**



**Outsourcing &  
Off shoring**



**Process &  
Infrastructure**



**Pharmacy, Healthcare,  
Life Sciences**



**Technology**



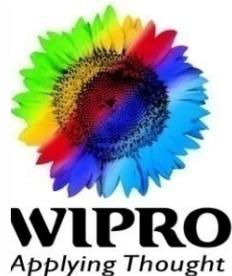
**Telecom**



**Electrical, Power  
& Energy**



# Some of our Indian Clients



# Summary – Our Strengths



- Commitment to Customer Relationships
- Diversified Technology and Business Expertise
- Proven Methodology and Capabilities
- Offshore capabilities
- Huge pool of Qualified and Trained Professionals
- Strategic Alliances with Global firms
- Proven Commitment to Quality
- Flexible to work with the customer requirements



# Our Value-Add for YOUR STAFFING PROJECT

- Manage entire project for day to day operations.
- Resource management with experienced team of professional.
- Attendance and payroll management for our entire project.
- 100% statutory complied workforce management.
- Well defined help-desk mechanism for issues and escalations.
- Ensuring “0” tolerance in order to reduce client penalties (if so).

# How do we manage Recruitment



We undertake an assignment to recruit talent viable for your project needs. We would analyze, understand and execute a strategy for your resourcing needs, skills and experience required in technology and Subject Matter Knowledge required for performing the job.

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**Thank You**  
We look forward to do business with you.



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